



## **SCALING MOBILITY AUTOMATION FOR A FORTUNE 100 AEROSPACE AND DEFENCE COMPANY**

Eliminated manual fulfillment,  
unified mobility data, and achieved  
over \$1M in annual savings through  
Sakon's Mobile Services Solutions.

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# AT A GLANCE

Category: **Mobility Management**

Spend Managed:

**\$30M+**

Devices:

**80K**

Vendors:

**10**

Error Rate:

**<1%**

Integration:

**ServiceNow**

## KEY METRICS

Eliminated manual fulfillment, unified mobility data, and achieved over \$1M in annual savings through Sakon's Mobile Services Solutions.

## **CHALLENGES**

- Fragmented mobility processes relying on swivel-chair fulfillment, causing delays and inconsistencies.
- Complex allocation requirements for government accounting compliance.
- Manual invoice handling leading to chronic payment delays and financial inaccuracies.

## **SOLUTIONS**

- Seamless integration between Sako and the enterprise's existing ServiceNow platform.
- Automated HRIS data synchronization across all business units to centralize reporting.
- Implemented automated project code tracking and allocation logic for compliance and repeatability.

# BENEFITS



## BENEFIT 1

\$2.5M monthly mobility expenses processed with <1% error rate in the first month.

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## BENEFIT 3

Over \$1M in verified savings within the first year.

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## BENEFIT 2

Legacy unpaid invoices recovered and reconciled and ongoing allocations completed accurately and on time.

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# MOBILITY SERVICES

Sakon's Mobile Services Solutions unify carrier data, HRIS feeds, and mobility workflows into a single intelligent platform enabling real-time financial automation, improved visibility, and scalable governance across the enterprise.

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## KEY SAKON DIFFERENTIATORS

- 20 years of telecom management expertise.
- Industry-best SLAs for mobility expense and invoice accuracy.
- Proven global scalability and certified ServiceNow integration.
- Most ServiceNow Scoped App Implementations in the industry.